

THOMAS M. HARRISON II
364 Stillwater Circle
Idaho Falls, Idaho 83404
208.954.6579



ACHIEVEMENTS

- Created and funded nine spinout companies based on technologies developed at the Idaho National Laboratory.
- While Director, grew the Idaho National Laboratory's Work for Others Program from \$189M to \$597M in three years, increased external corporate R&D funding by 330%.
- Developed and executed an international licensing and equity policy program at the Idaho National Laboratory, growing royalties from \$100K to \$2M in five years
- Established Kyocera's domestic technical support, advertising, marketing and sales organizations for a Memory Products Division in a one-year period of time-under budget. Established Kyocera's Laser Printer program from inception. Revenues exceed \$1B worldwide.
- Formulated, wrote, and implemented sales training programs for internal and external sales groups to launch two new products, worldwide, for Eastman Kodak and Olivetti Corporation.

PROFESSIONAL EXPERIENCE

THE HARRISON GROUP, LLC
Partner

2009-present

The Harrison Group, LLC is a six-member technology commercialization company formed in 2002 to assist corporations, universities, private and public research laboratories, in commercializing intellectual property. The commercialization process includes licensing, collaborative research agreements, formation of joint ventures, partnerships, private equity investment, and seed or early stage venture fund investment.

INNOVATIVE INDUSTRIAL PARTNERS, LLC
Partner

2013 – Present

As a Partner for Innovative Industrial Partners, LLC (IIP), Mr. Harrison assists the Managing Partner in establishing direction; developing the vision and strategies to achieve that vision; setting and communicating the long-term direction of the firm; and ensuring that the short-term goals, objectives, and tasks are aligned and adjusted in anticipation—and in response to—outside forces and internal changes that impact achievement of the firm's vision and strategies.

IDAHO NATIONAL LABORATORY
Director
Technology Transfer and Commercialization

1996-2009

Responsible for licensing technologies developed at the Idaho National Laboratory. Licensed 400+ technologies developed at the Idaho National Laboratory and helped create nine spinout companies since joining the organization in September of 1996. Received four performance awards, named Technology Transfer Executive of the Year, and received a 2005 Federal Laboratory Consortium Award for Excellence in Technology Transfer.

SMITH BARNEY, INC., Boston, MA
Registered Investment Advisor

1993-1996

Institutional sales manager focusing on short-term cash management products and managed money programs. Certified Portfolio Manager, number one in new assets in the Boston Branch. Ranked in first quintile of the Northeast Region since joining the firm.

KYOCERA ELECTRONICS, INC., Somerset, NJ
National Sales Manager

1985-1992

Reported to the President of Kyocera Electronics, Inc., Kyocera Corporation is a \$10 billion high-technology firm. Participated in the launch of three separate divisions with profit-and-loss accountability. Managed all aspects of the Memory Products Division; including marketing, advertising, technical support, customer service and sales.

OLIVETTI CORPORATION, New York, NY
National Marketing Manager

1979-1985

Responsible for the introduction of new products into the US marketplace. Determined the sales channel, forecasted market potential, formulated the advertising program, developed and implemented the internal and external sales training programs. Complete budget accountability.

EASTMAN KODAK COMPANY, Tampa, FL
Branch Manager

1977-1979

Opened an Eastman Kodak branch, performed all preliminary market research and analysis, including site selection. Managed all Kodak product introductions. Achieved 148.1% of plan first year.

XEROX CORPORATION, Tarrytown, NY
Government Specialist/Marketing Representative

1974-1977

Introduced two new products into New York State Government Agencies. 1977 President's Club winner at 218% of plan, 1976 President's Club winner at 167.1% of plan and 1975 President's Club winner at 131% of plan.

EDUCATION/HONORS/AWARDS

BA, Mathematics and History, State University of New York at Albany, Albany, NY
Advanced Licensing Institute, Franklin Pierce Law School, Concord, NH

LICENSES: Series 7, Series 63, Series 65, Certified Portfolio Manager,
Registered Investment Adviser

Winner of the 2005 Award for Excellence in Technology Transfer presented by the Federal Laboratory Consortium for Technology Transfer

Winner of Lockheed Martin's Technology Transfer Executive of the Year Award

Board of Directors, Office of Law Enforcement Technology Commercialization
Board of Directors, GTC Distribution
Board of Directors, TechConnect
Board of Directors, Entrepreneurial-Center

Member of the Licensing Executive Society
Member of the Boise Angel Alliance

Department of Energy Security Clearance "L"